

### **Who we are**

Truck Bodies & Equipment International (TBEI) encompasses five leading manufacturers of dump bodies, dump trailers, landscape bodies, grain bodies, platforms, hoists, and truck and trailer equipment and accessories. We are a privately-owned corporation company which highlights:

- 800+ distributors and dealers, across North America
- 6 major brands
- Industry-leading technology, management team, and performance
- High quality products including military-spec dump bodies for the US Armed Forces

### **What we do**

TBEI, Inc. manufactures and installs dump bodies, dump trailers and related equipment. From fabricating raw steel to precise machining capabilities to welding and finish paint, TBEI provides customers with a “one-stop-shop for their complete dump truck needs. Dump bodies and other equipment are then installed and mounted onto truck chassis at one of our manufacturing facilities across the US or shipped to our distribution network.

### **TBEI – Mission Statement**

We are a leading manufacturer of truck bodies and hoists in the USA. We enable the safe and efficient transportation of material in the construction, defense and agriculture markets. Each member of our team strives to exceed customer expectations with prompt delivery, exceptional quality, and unmatched response times. We do this through the development of market leading products with a commitment to continuous improvement of our employees, our production techniques and our product lines. “We don’t make the truck, we make the truck work.....We put the work in a Work Truck”.

### **What we are like**

Our company is smaller in size but big in ideas. We have 5 manufacturing facilities across the US in the states of North Dakota, Minnesota, Mississippi, Alabama and Texas. In whole, TBEI has over 600 employees. Our vision is to grow the revenue of our already successful business. We work on creating an atmosphere where people feel good about coming to work and the work that they do. We are a hands-on management team supporting our people.

### **Your Role**

This is a senior leadership position accountable for:

- Installing and maintaining a formal QMS.
- Ensuring quality of raw material, WIP and finished goods meet Ox specifications.
- Leading the quality improvement process for products and services, including design, suppliers, production, service and support.
- Managing the Quality/Warranty Department, including personnel and the operating budget.
- Delivering significant year-over-year improvement in quality, delivery and cost which will help drive profitability.
- Implementing corrective and preventive actions to reduce the short and long-term Cost of Poor Quality.

### **Responsibilities**

- Develop and deploy a formal Ox Quality Management System at the Fayette facility, working as a member of the TBEI Quality Council. Once installed, maintain effective internal and external audit programs.

- Evaluate and identify the capabilities of all processes within the manufacturing environment, introduce metrics to monitor same and report to management on improvements necessary to meet customer and industry standards.
- Develop and champion quality improvement initiatives and work closely with other key functions to:
  1. Monitor customer feedback and perceptions of product and service quality. Work with customers to complete root cause analysis and to determine Corrective and Preventive actions.
  2. Implement substantive quality initiatives designed to improve customer satisfaction of our products and services.
  3. Reduce the COPQ and eliminate process variation.
  4. Provide sponsorship and act as a change facilitator for SPC, FMEA, DOE and process validation systems.
- Actively work with TBEI Supply Chain Management to ensure that suppliers gain quality certification to meet Ox quality standards. Also, supervise and check that suppliers meet Ox quality standards on an ongoing basis.
- Implement ongoing quality training for all production operators and quality staff.
- Continually review the QMS and formulate new or revised procedures to effect improvements, reduce costs and enhance efficiency.
- Manage the QA department to ensure the optimum performance of all functions reporting to him/her.
- Prepare and submit required quality reports for both local and corporate management.

### **Key Competencies**

- **Teamwork:** The ability to work collaboratively with others toward mutual objectives. This person will mainly work with teams from production, product development, customer service, suppliers and field service to drive improvements.
- **Customer Focus:** A drive to discover and meet the needs of customers. This person is in direct support of meeting and exceeding customer expectations in products, transactions and services.
- **Continuous Improvement:** The ability to identify root cause, develop creative solutions to problems and continuously improve systems and processes.
- **Results Orientation:** A drive to achieve results and goals in the short and long term. This person will be accountable for identification of CTQ's and managing quality improvement metrics. Ability to work well under pressure, manage and oversee multiple projects and meet deadlines.
- **High Intellect:** Conceptual, strategic, but able to probe into specifics when necessary. Analytical and fact-based, but able to draw on intuition. Able to reduce an overwhelming amount of information into a few salient issues to focus on. The ability to prioritize the most relevant from all the other issues. Creative and independent thinker and open minded. This person will lead both transactional and product teams toward quality improvement and will be required to set direction, direct resources, and assure proper results will be achieved based on planned actions.

### **Job Requirements**

- Minimum of 5-7 years of progressive Quality assignment experience in manufacturing environment.
- Minimum of 2-3 years of experience in a mid to upper level Quality management role
- Lean and Six Sigma experience is a must
- Demonstrated experience leading the development, implementation and certification of a QMS to ISO or QS9000 standards.
- Experience in managing the quality functions in a steel or metal manufacturing company, utilizing a portfolio of contract manufacturers and a component supply base, a plus.

- Attention to detail is a must
- Action oriented
- High sense of urgency
- Project management
- Multi-tasker
- Outstanding interpersonal skills
- Outstanding communication skills
- Customer focused and engagement
- Dynamic leadership ability
- Truck, Auto Industry, Heavy Equipment experience is a distinct plus

**What will make you Successful**

Experience will get you in the door, but your passion and ability to drive sales and product management throughout our organization and the market, along with a positive attitude will help you be successful.

**Benefits**

We offer a full scale of benefits including 401k, health, dental, vision, STD, LTD and life that begin the first of the month following your date of hire.

**What should I do?**

If you believe you have what it takes to be a part of the TBEI team, submit your resume to Sharon Moore at [smoore@tbei.com](mailto:smoore@tbei.com). We are proud to be an EEO/AA Employer.